

**Case Study**  
**Opportunities in the Renewable**  
**Energy Sector in India**



# Case Study

## Opportunities in the Renewable Energy Sector in India



### About the Client



- A leading private equity company in Europe

### Client Objectives / Goals



- Explore investment opportunities and potential acquisition targets in the renewable energy sector in India
- Also, identify specific sub-sectors with high growth potential

### Approach and Methodology

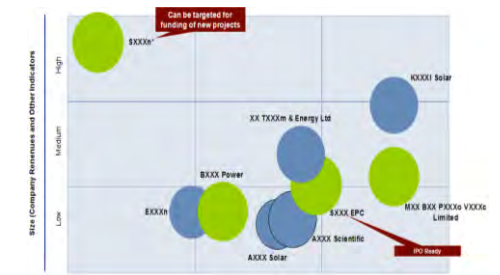


We conducted the study in three steps.

- **Market opportunity assessment:** Developed a comprehensive understanding of the current and potential opportunities in the renewable energy sector in India based on growth drivers, need for renewable/alternate energy sources, and regulatory landscape governing the sector

- **Due diligence:** Conducted financial and operational due diligence, in collaboration with the client, to shortlist potential acquisition targets
- **Recommendation:** Used a mix of qualitative and quantitative criteria to present final recommendations to the client

### Sample Output



### Results / Value-add



Study helped the client identify the most attractive sub-sectors in the renewable energy space

The client eventually acquired one of the companies we recommended to enter the Indian market