

Sample Deliverable

Executive Profile



Mr. XYZ, President and Chief Executive Officer, Company x

Biography	
20xx - present	President and Chief Executive Officer
20xx – 20xx	Executive Vice President of Marketing, Processing and Renewable Energy
20xx – 20xx	Executive Vice President and Chief Financial Officer
19xx – 20xx	Senior Vice President, Corporate Control, Planning and Accounting
19xx – 19xx	Senior Vice President, Corporate Planning and Control
19xx – 19xx	Controller, E&P Norway
19xx – 19xx	Commercial Manager, Bergen Operations
19xx – 19xx	Controller, Gullfaks
19xx – 19xx	Joined Company x and held various positions
Education: MA in Business Economics from the Norwegian School of Economics and Business Administration, Bergen (19xx)	
Other positions: Board member, Strømberg Gruppen and Trucknor; Advisory Board member, 'Sustainable Energy For All'	
Personal: Born on x February 19xx in Vartdal, Ørsta, Norway; married with three children; interests include football (Liverpool), The Beatles, hiking, fishing, cooking and finance; reputed to be a steady loyal leader who is fair and cautious and gets things done; down to earth; self-confessed introvert; abstains from social media	

What he brings to the table

- Over xx years of all-round (finance, marketing strategy and operations) experience at Company x; in-depth knowledge of the Oil & Gas industry; strong leadership skills; fiscally conservative approach

What he is betting on

- **Norwegian Continental Shelf (NCS):** a long term commitment to NCS through investment and collaboration, strengthening company's position in the region. Improving recovery rates (target xx%) from maturing wells through technological innovations and leveraging new discoveries (drilling xx-xx exploration wells in 20xx) to offset production decline in the NCS
 - “We have a unique position (in the NCS) and we will leverage this position further to maximize value...the NCS remains the backbone” – February 20xx
- **International offshore markets:** rationalisation of international holdings and investment in high quality offshore assets. Countries of exploration include Country 1 (its core focus area outside county x), Region x (including new exploration of two deep-water blocks and possible reduction of exploration spend in xxx), east coast of country x, Country y, among others
- **Renewable Energy:** set up a \$xx mn VC fund in February 20xx to focus on investments in renewable energy. Involved in wind projects worth \$xx bn (including xyz, the first floating windfarm off the coast of country x) and made its first investment in a solar technology company, Oxford PV, in 20xx
 - “To illustrate the long-term potential of new energy solutions, we are indicating a range of xx-yy% of our Capex in 20xx to this area” – February 20xx

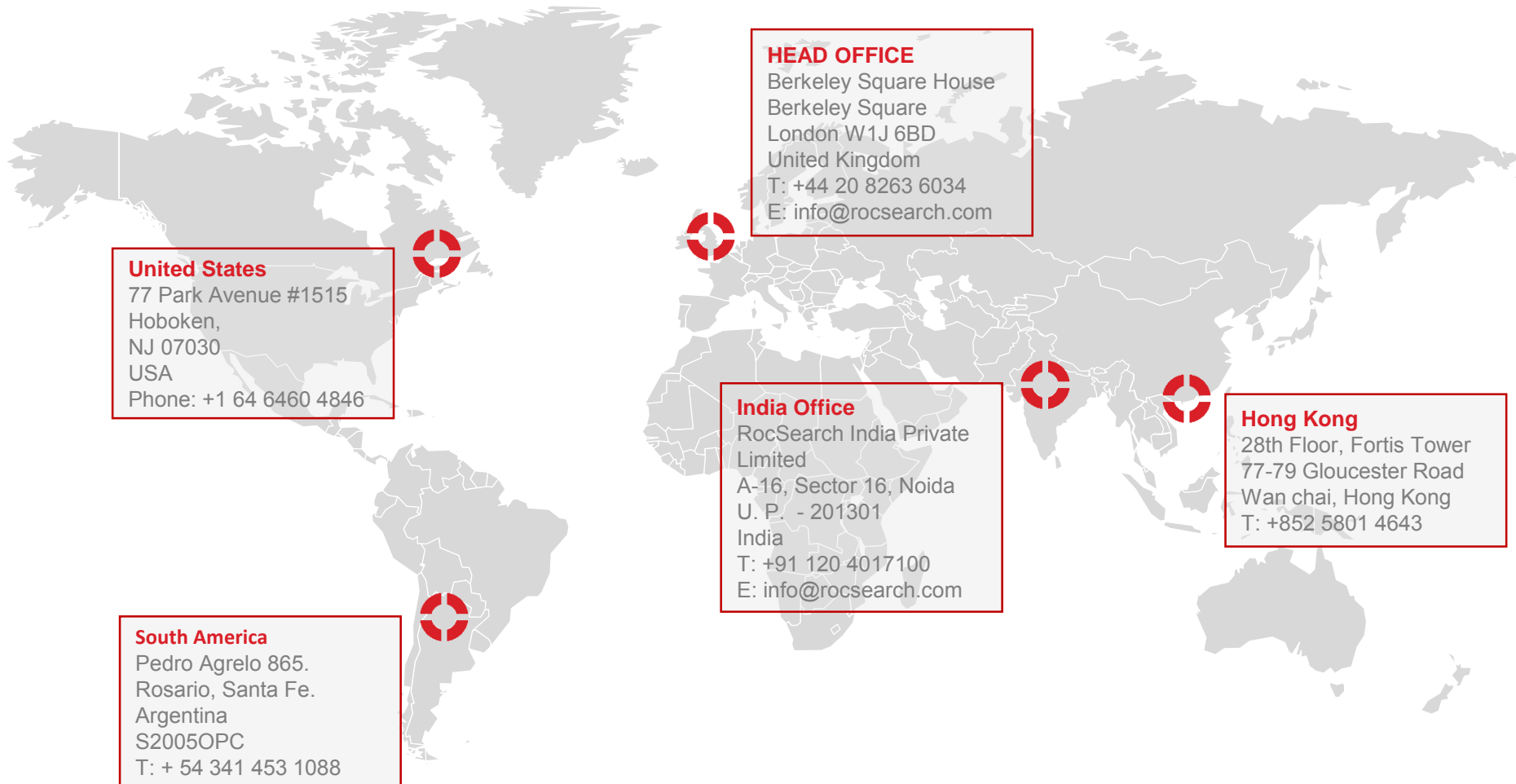
Vision of the industry

- “The future of energy has to be low carbon...Oil & Gas will be part of the energy mix for decades to come and we must show by the actions we take that we belong in a low carbon future...collaboration is crucial...between industry and governments supporting policies such as carbon pricing, collaboration on CCS projects...and collaboration within the industry.” – ONS conference, August 20xx

What keeps him up at night

- Oil price volatility will continue to challenge productivity and results
- Ensuring safety across facilities; criticism from trade unions and industry regulators about safety being compromised due to cost-cutting directives
 - “Our serious incident frequency came in as 0.x, which is an increase from the two previous years. I'm not satisfied with this development” – February 20xx

Our Offices



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