

Case Study

Assess the Potential for Pension Buy-out Vehicles and
Risk-based Underwriters across Europe



Case Study

Assess the Potential for Pension Buy-out Vehicles and Risk-based Underwriters across Europe



About the Client



- Europe-based private equity player, focused on acquiring successful companies
- It helps the acquired companies to grow further by deploying strategic experts to overhaul their business strategies

Client Objectives / Goals



- The client wanted to understand the European pension market and assess the potential for pension buy-out vehicles and risk-based underwriters in these markets
- To achieve this, they wanted an overview of the market and its key challenges
- The client also wanted to know about the key buyout deals and the respective players involved

Approach and Methodology

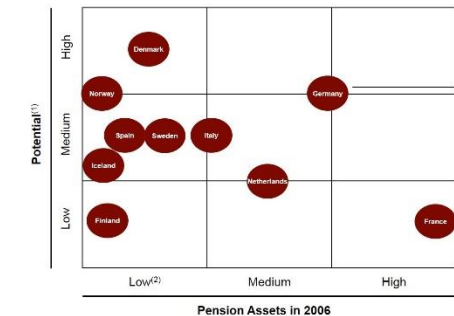


- A country-wise market overview was conducted, which mapped the European pension regulation and funding landscape by country covering key trends, challenges, drivers, regulations, funding landscape, and competition
- The market overview also mapped the European services industry to the pension funds
- The team, then, analysed the potential for pension buy-out vehicles in each market, looking at the market overview, competitive landscape, demand drivers for pension buyout activity, review of buyout deals, and the future outlook on risk-based underwriters

Sample Output



The German pension market is likely to witness the emergence of buyout activity most rapidly among other European countries...



Germany has a high potential for buyout activity, with few players like RBS and Allianz already entering the landscape

Results / Value-add



Our analysis of the comparable buyout transactions helped the client understand the prevailing investment strategies and helped them devise their own go-to-market plan